

# Curriculum Vitae

## Personal Information

Born January 24, 1972, German citizenship

## Academic Positions

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|--|--------------------------|
| <b>Full Professor of Economics (W3, with tenure)</b><br><b>Department of Economics, University of Hamburg, Germany</b> | <b>09/2011 – present</b> |
| <b>Associate Professor (W2, with tenure)</b><br><b>University of Bielefeld, Germany</b>                                | <b>02/2008 – 08/2011</b> |
| <b>Assistant Professor</b><br><b>University of Bern, Switzerland</b>   | <b>06/2003 – 01/2008</b> |

## Education

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| <b>University of Bonn, Germany</b><br><b>Dr. rer. pol. (Supervisors: Urs Schweizer and Georg Nöldeke)</b><br>Dissertation: Regulation of Damage Clauses in Labor Contracts<br>with an Application to Transfer Systems in European Professional Sports” | <b>09/2002</b>           |
| <b>London School of Economics, UK</b><br><b>European Doctoral Programme in Quantitative Economics. Advanced Year</b>   | <b>10/1999 – 09/2000</b> |
| <b>University of Bonn, Germany</b><br><b>European Doctoral Programme in Quantitative Economics. Preliminary Year</b>   | <b>10/1998 – 09/1999</b> |
| <b>University of Frankfurt, Germany</b><br><b>Diplom-Volkswirt</b>   | <b>03/1998</b>           |

## Research Visits

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| <b>Northwestern University, Evanston, USA</b><br><b>Kellogg School of Management, Department of Management &amp; Strategy</b> | <b>10/2005 – 09/2006</b> |
| <b>European University Institute, Florence, Italy</b><br><b>Department of Economics (Jean Monnet Fellow)</b>                  | <b>10/2002 – 05/2003</b> |

## Further Academic Affiliations and Activities

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|---|--------------------------|
| <b>Journal of Institutional and Theoretical Economics, (JITE)</b><br><b>Managing Editor</b> | <b>05/2012 – present</b> |
| <b>University of Adelaide, School of Economics</b><br><b>Visiting Research Fellow</b>       | <b>07/2014 – present</b> |
| <b>CESifo, Munich</b><br><b>Research Fellow</b>   | <b>05/2009 – present</b> |
| <b>Institute for the Study of Labor (IZA), Bonn</b><br><b>Research Fellow</b>               | <b>06/2003 – present</b> |

## Fields of Research

**Applied Microeconomics:** Economics of Contracts, Industrial Organization, Personnel and Organizational Economics, Law & Economics, Behavioral Economics, Economics of Sports, and Environmental Economics.

## Current Working Papers

L. Mechtenberg, G. Muehlheusser, and A. Roider. Whistle-blower protection: Theory and experimental evidence. *CEPR Discussion Paper No. 11898*, 2017.

## Publications in Peer-Reviewed Journals

B. Buechel and G. Muehlheusser. Black Sheep or Scapegoats? Implementable Monitoring Policies With Unobservable Levels of Misbehavior. *The Journal of Legal Studies*, 45(2), 331–366, 2016.

G. Muehlheusser, S. Schneemann, D. Sliwka, and N. Wallmeier. The Contribution of Managers to Organizational Success: Evidence from German Soccer. *Journal of Sports Economics*, forthcoming.

G. Muehlheusser. Cost of completion versus diminution of value damages for deliberate breach: An economic analysis: Comment. *Journal of Institutional and Theoretical Economics (JITE)*, 173(1), 18–21, 2017.

G. Muehlheusser, S. Schneemann, and D. Sliwka. The Impact of Managerial Change on Performance. The Role of Team Heterogeneity. *Economic Inquiry*, 54(2), 1128–1149, 2016.

H. Dawid and G. Muehlheusser. Repeated Selection with Heterogenous Individuals and Relative Age Effects. *Journal of Economic Behavior & Organization*, 116, 387–406, 2015.

G. Muehlheusser, A. Roider, and N. Wallmeier. Gender Differences in Honesty: Groups Versus Individuals. *Economics Letters*, 128(March), 25–29, 2015.

E. Feess, M. Gerfin, and G. Muehlheusser. Contracts as rent seeking devices: Evidence from German soccer. *Economic Inquiry*, 53(1), 714–730, 2015.

F. Englmaier, G. Muehlheusser, and A. Roider. Optimal incentive contracts for knowledge workers. *European Economic Review*, 67(April), 82–106, 2014.

G. Muehlheusser. The state's enforcement monopoly and the private protection of property: Comment. *Journal of Institutional and Theoretical Economics (JITE)*, 170(1), 24–26, 2014.

G. Muehlheusser. Discretion, productivity, and work satisfaction: Comment. *Journal of Institutional and Theoretical Economics (JITE)*, 169(1), 26–28, 2013.

S. Loertscher and G. Muehlheusser. Sequential location games. *RAND Journal of Economics*, 42(4), 639–663, 2011.

## Publications in Peer-Reviewed Journals (continued)

- E. Feess, G. Muehlheusser, and A. Wohlschlegel. Screening in courts: On the joint use of negligence and causation standards. *Journal of Law, Economics, & Organization*, 27(2), 350–375, 2011.
- E. Feess, G. Muehlheusser, and A. Wohlschlegel. Environmental liability under uncertain causation. *European Journal of Law and Economics*, 28(2), 133–148, 2009.
- A. Ichino and G. Muehlheusser. How often should you open the door? Optimal monitoring to screen heterogeneous agents. *Journal of Economic Behavior & Organization*, 67, 820–831, 2008.
- G. Muehlheusser and A. Roider. Black sheep and walls of silence. *Journal of Economic Behavior & Organization*, 65, 387–408, 2008.
- S. Loertscher and G. Muehlheusser. Global and local players in a model of spatial competition. *Economics Letters*, 98(1), 100–106, 2008.
- G. Muehlheusser. The inquisitorial and the adversarial procedure in a criminal court setting: Comment. *Journal of Institutional and Theoretical Economics (JITE)*, 165(1), 44–46, 2008.
- E. Feess, G. Muehlheusser, and M. Walzl. Unfair contests. *Journal of Economics*, 93(3), 267–291, 2008.
- G. Muehlheusser. Regulating damage clauses in (labor) contracts. *Journal of Institutional and Theoretical Economics (JITE)*, 163(4), 531–551, 2007.
- E. Feess and G. Muehlheusser. Transfer fee regulations in European football. *European Economic Review*, 47(4), 645–668, 2003.
- E. Feess and G. Muehlheusser. The impact of transfer fees on professional sports: an analysis of the new transfer system for European football. *Scandinavian Journal of Economics*, 105(1), 139–154, 2003.
- E. Feess and G. Muehlheusser. Economic consequences of transfer fee regulations in European football. *European Journal of Law and Economics*, 13(3), 221–37, 2002.
- E. Feess and G. Muehlheusser. Auswirkungen des neuen Transfersystems auf den Europäischen Fussball: Eine mikroökonomische Analyse. *Zeitschrift für Betriebswirtschaft*, EH 4/02, 143–162, 2002.
- E. Feess and G. Muehlheusser. Strategic environmental policy, clean technologies and the learning curve. *Environmental and Resource Economics*, 23(2), 149–166, 2002.
- E. Feess and G. Muehlheusser. Settling multidefendant lawsuits under asymmetric information. *International Review of Law and Economics*, 20(2), 295–313, 2000.
- E. Feess and G. Muehlheusser. Strategic environmental policy, international trade and the learning curve: The significance of the environmental industry. *Review of Economics*, 50(2), 178–194, 1999.

## Non-Refereed Publications

- G. Friebe, F. Englmaier, G. Muehlheusser, and A. Roider. Evidence-Based Management: A Symposium (Editorial). *Journal of Institutional and Theoretical Economics (JITE)*, 172(2), 305–311, 2016.
- G. Muehlheusser. Implications from the theory of contests for modelling and designing sports competitions. In V. Andreff and S. Szymanski, editors, *The Edward Elgar Companion to the Economics of Sports*. Edward Elgar, 2007.
- G. Muehlheusser and K. Neusser. Cassis-de-Dijon für die Schweiz? *Berner Zeitung*, 21.6.2005.

## Work in Progress

- E. Feess, A. Lange, and G. Muehlheusser. Efficiency, Equality and Leadership.
- S. Loertscher and G. Muehlheusser. Product line competition.

## Conference and Seminar Presentations

**Research Seminars (Selection):** Bonn, Tel Aviv, Paris Ouest-Nanterre, Paderborn, Adelaide, Melbourne, Bath, Seoul (SNU), Berlin (Humboldt), Frankfurt, Bern, Groningen, Konstanz, Hamburg, Duisburg-Essen, Marburg, Tübingen, WHU Vallendar, Heidelberg, RWTH Aachen, Innsbruck, Bielefeld, Mannheim, Munich (LMU), Passau, Nürnberg, Bonn, Northwestern (Kellogg School of Management), Bayreuth, Basel, Essex, Zurich, WZB Berlin, Indiana (Kelley School of Business), UC Irvine, U of Southern California.

**Conferences (Selection):** Econometric Society Meetings (Lausanne 2001, Los Angeles 2002, Minneapolis 2006, Evanston 2003, Providence 2004), Verein für Socialpolitik (German Economic Association, Annual Meetings Magdeburg 2001, Zurich 2003, Munich 2007, Düsseldorf 2013. Industrial Economics Group Meetings: Berlin 2008, Bonn 2009, Vienna 2011 Munich 2012, Würzburg 2013, Hamburg 2014), German Economic Association of Business Administration (GEABA) (Bielefeld 2006, Tübingen 2007, Zurich 2011), American Law & Economics Association (Berkeley 2006, Chicago 2014, New York 2015), International Association of Sports Economists (New York 2002), International IO Conference (Boston 2006), Workshop “Frontiers in the Economic Analysis of Contract Law” (Bonn 2009).

## Refereeing

**Refereeing for Academic Journals (Selection):** American Economic Review, Quarterly Journal of Economics, European Economic Review, Games and Economic Behavior, RAND Journal of Economics, Journal of Labor Economics, International Economic Review, Economic Theory, Journal of Economic Behavior and Organization, Journal of Economics and Management Strategy, Journal of Industrial Economics, Labour Economics, German Economic Review, Journal of Economic Psychology, Southern Economic Journal, Journal of Economics, European Journal of Law and Economics, Economic Inquiry.