

# Prof. Dr. Dr. Lydia Mechtenberg

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## Fields of Interest

Behavioral Economics • Experiments • Game Theory • Political Economy • Market Design

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## Academic Positions

Since 2012	Professor of Economics at the University of Hamburg
2011 – 2012	Replacement Chair for Public Finance at the Department of the University of Mannheim
2009 – 2011	Post-Doc at the Social Science Research Center Berlin (WZB), Department “Markets and Politics/Market Behavior”
2005 – 2009	Researcher/ Post-Doc at the Technical University of Berlin, Department of Microeconomics
2003 – 2005	Researcher at the Social Science Research Center Berlin (WZB), Department “Markets and Politics”
2001 – 2005	Researcher at the Department of Philosophy at the Johannes-Gutenberg University Mainz

## Additional Offers

2020	Full Professorship of Microeconomics and Digitalization at WU Vienna (declined)
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## Academic Education

2006	PhD in Economics, Technical University of Berlin (Degree: summa cum laude/ with distinction. Supervisors: Prof. Dr. Dorothea Kübler, Prof. Paul Heidhues, PhD)
2004	PhD in Philosophy, Johannes Gutenberg-Universität Mainz (Degree: summa cum laude/ with distinction)
2002	Diplom (equivalent to Master) in Economics, Free University of Berlin (best degree of the cohort)
2000	Master in Philosophy, Free University of Berlin

## Publications in Economics

Deliberative Structures and their Impact on Voting under Economic Conflict (with J. Brandts and L. Gerhards, *Experimental Economics* 25, 680–705, 2022 [DOI: [10.1007/s10683-021-09729-4](https://doi.org/10.1007/s10683-021-09729-4)]).

Competition for Context-Sensitive Consumers (with A. Apffelstaedt, *Management Science* 67(5), 2828-2844, 2020 [DOI: [10.1287/mnsc.2020.3675](https://doi.org/10.1287/mnsc.2020.3675)]).

Whistle-Blower Protection: Theory and experimental evidence (with G. Muehlheusser and A. Roider, *European Economic Review* 126, 103447, 2020 [DOI: [10.1016/j.euroecorev.2020.103447](https://doi.org/10.1016/j.euroecorev.2020.103447)]).

The Swing Voter's Curse in Social Networks (with B. Buechel, *Games and Economic Behavior* 118, 241-268, 2019 [DOI: [10.1016/j.geb.2019.08.009](https://doi.org/10.1016/j.geb.2019.08.009)]).

Voter Motivation and the Quality of Democratic Choice (with J.-R. Tyran, *Games and Economic Behavior* 116, 241-59, 2019 [DOI: [10.1016/j.geb.2018.12.002](https://doi.org/10.1016/j.geb.2018.12.002)]).

If I Can Do it, so Can You! Peer effects on perseverance (with B. Büchel and J. Petersen, *Journal of Economic Behavior and Organization* 155, 301-314, 2018 [DOI: [10.1016/j.jebo.2018.09.004](https://doi.org/10.1016/j.jebo.2018.09.004)]).

When Do Conflicting Parties Share Political Power? An experimental study (with M. Battaglini, *Journal of Experimental Political Science* 2, 139-15, 2015 [DOI: <https://doi.org/10.1017/XPS.2015.2>]).

On the Failure of Hindsight-Biased Principals to Delegate Optimally (with D. Danz, D. Kuebler and J. Schmid, *Management Science* 61(8), 1938–1959, 2015 [DOI: [10.1287/mnsc.2014.2087](https://doi.org/10.1287/mnsc.2014.2087)]).

Why Votes Have Value: Instrumental voting with overconfidence and overestimation of others' errors (with I. Dittmann, D. Kuebler and E. Maug, *Games and Economic Behavior* 84, 17-38, 2014 [DOI: [10.1016/j.geb.2013.12.004](https://doi.org/10.1016/j.geb.2013.12.004)]).

A Strategic Mediator who is Biased into the same Direction as the Expert can Improve Information Transmission (with J. Münster, *Economics Letters* 117, 490-492, 2012 [DOI: [10.1016/j.econlet.2012.06.050](https://doi.org/10.1016/j.econlet.2012.06.050)]).

Migration of the Highly Talented: Can Europe catch up with the U.S.? (with R. Strausz, *Journal of Public Economic Theory* 14, 945-969, 2012 [DOI: [10.1111/jpet.12005](https://doi.org/10.1111/jpet.12005)]).

Cheap Talk in the Classroom: How biased grading at school explains gender differences in achievements, career choices, and wages (*Review of Economic Studies* 76, 1431-1459, 2009 [DOI: [10.1111/j.1467-937X.2009.00551.x](https://doi.org/10.1111/j.1467-937X.2009.00551.x)]).

The Bologna Process: How student mobility affects multi-cultural skills and educational quality (with R. Strausz, *International Tax and Public Finance* 15 (2), 109-130, 2008 [DOI: [10.1007/s10797-007-9040-1](https://doi.org/10.1007/s10797-007-9040-1)]).

## Selected Working Papers in Economics

Self-Signaling in Moral Voting (with G. Perino, N. Treich, J.-R. Tyran, and S. Wang, CEPR Discussion Paper DP15645), *Revise & Resubmit from the Journal of Public Economics*.

Preferences over Taxation of High-Income Individuals: Evidence from an online survey experiment (with D. Engelmann, E. Janeba and N. Wehrhöfer), *Revise & Resubmit from the European Economic Review*.

When Do Proxy Advisors Improve Corporate Decisions? (with B. Büchel and A. F. Wagner).

Public Perception on Authority, Transparency, and Bias of AI in Courts: A Vignette Experiment with Chat Intervention (with H. Hüning and A. Wömmel).

Using Arguments to Persuade: Experimental Evidence (with H. Hüning and S. Wang).

Detecting Argumentative Discourse in Online Chat Experiments (with H. Hüning and S. Wang).

How to Talk about an Out-Group: Effects on In-Group Trust and Out-Group Generosity (with J. Biermann and H. Hüning).

Fairness in Matching Markets: Experimental evidence (with T. Koenig, D. Kuebler, and R. Schmacker).

The Paradox of Integration: A model of relative group standings.

## Selected Work in Progress

Model Persuasion and Discrimination (with Arno Apffelstaedt).

Discrimination in Courts and on the Labor Market: A Model of Interaction Effects (with Bianca Willert).

Cooperation and defection in a dynamic prisoners-dilemma game with variable incentives: Theory and Experiment (with C. Meemann and S. Traub).

Entitled to Fund? Gender Gaps in Entitlements to Financial Responsibility – A Cross-Country Online Experiment (with M. Adena).

Is Looking for Loopholes Legitimate? A spectator experiment (with R. Schmacker and Tobias König).

Deliberation on Vaccination against Covid-19 (with J. Koch, H. Nguyen, and G. Perino).

## Grants

EU Consortium DEMOS, 2020-2022 (Horizon 2020, H2020-SC6-GOVERNANCE-2018, RIA; principal investigator, task leader, and work-package leader; with coordinator Zsolt Boda, Hungarian Academy of Sciences; own share: 380.000 EUR).

Seed Money from the Innovation and Risk Fond for preparation of a DFG research group, 2022 (20.500 EUR).

DFG Covid-19 Focus Funding, 2021-2022 (with Grischa Perino, 37.000 EUR).

Principal Supervisor in four Work Packages – DFG Research Training Group 2503/1 *Collective Decision-Making*, Hamburg University, 2020-2023 (with spokesperson Anke Gerber).

Seed Money from the Innovation and Risk Fonds for preparation of a DFG research group, 2020 (36.235 EUR)

## Grant Proposals in Preparation

International DFG Research Group *Big Structural Changes* (within the DFG D-A-CH program, designated spokesperson, preliminary grant proposal submitted in May 2022).

DFG Research Group *E-THEMA – Ethics and Emotions in Human-AI Interaction* (principal investigator, with designated spokesperson Arvid Kappas).

Excellence Cluster Grant Proposal CHANGE (principal investigator).

## Selected Research Visits (at least 1 month)

2020 – 2021	Digital Guest at University of Zurich, Department of Economics
02/2019	Institut d'Anàlisi Econòmica, Barcelona, Spain, invited by Jordi Brandts
04-06/2018	Caltech, USA, invited by Thomas Palfrey
01/2014	University of Vienna, invited by Jean-Robert Tyran
10/2013 – 12/2013	Institute of Advanced Studies in Toulouse (IAST), invited by Paul Seabright
03/2013	Tel Aviv University, invited by Chaim Fershtman
01/2011 – 03/2011	Fellowship at the Minda de Gunzburg Center for European Studies, Harvard University, funded by the Social Science Research Center Berlin (WZB)

10/2009 – 03/2010 Visiting Scholar at the Department of Economics of Princeton University, invited by Roland Bénabou

## Refereeing

American Political Science Review, Econometrica, Economic Inquiry, Economics of Education Review, Education Finance and Policy, European Economic Review, European Journal of Law and Economics, Experimental Economics, Games and Economic Behavior, International Review of Law and Economics, Journal of Economic Behavior and Organization, Journal of Economic Theory, Journal of Institutional and Theoretical Economics, Journal of Public Economics, Journal of Public Economic Theory, Management Science, Review of Economic Studies, Scandinavian Journal of Economics.

## Administrative Tasks

Program Director of the M.Sc. Economics at University of Hamburg (2016-2019); Member of decision, admission, evaluation, and quality-assurance committees in the Department of Economics at University of Hamburg (in German: Fakultätsrat; Fachbereichsrat; interne und externe Berufungskommissionen; Zwischenevaluation von Juniorprofessuren; Vorsitz bei Disputationen; Prüfungsausschuss; Promotionsunterausschuss; Promotionswiderrspruchsausschuss; Qualitätszirkel zum M.Sc. Economics; Ausschuss für Lehre, Studium und Studienreform; Auswahlkommissionen für den M.Sc. Economics und den PEP Studiengang); External Quality Assessment Committee for the Department of Economics of the University of Marburg (in German: Wissenschaftlicher Beirat des Wirtschaftswissenschaftlichen Fachbereichs der Universität Marburg)

## Teaching experience

Microeconomics I + II (Lectures)  
Microeconomics for Business Students (Lecture)  
Advanced Microeconomics (Lecture)  
Game Theory (Lecture)  
Industrial Economics (Lecture)  
Experimental Economics (Lecture in English)  
Rationality in Experimental Economics (Lecture)  
New Developments in Public Economics (Lecture)  
Behavioral Economics (Lecture)  
Digital Economics (Seminar)  
Political Economics (Seminar)  
Multi-Wave Survey Experiments before and after Real Events (PhD Course)  
Advanced Networks and Economics (Seminar)  
Educational Economics (Seminar)  
Gender Economics (Seminar)  
Philosophy and Economics (Interdisciplinary Seminars, various topics)  
Politics and Economics (Interdisciplinary Seminars, various topics)

# Presentations in Economics

## Invited talks

Berlin Behavioral Economics Seminar Series, July 21, 2022; University of Passau, February 17, 2021; University of Zurich, October 22, 2020; Humboldt University of Berlin, November 22, 2018; Caltech, May 1 and 18, 2018; Helmut-Schmidt-University of Hamburg, February 1, 2018; Economics Department of the University of Konstanz, May 31, 2016; Frankfurt School of Finance and Management, May 2, 2016; Economics Department of the University of Regensburg, January 11, 2016; Economics Department of the University of Dortmund, October 17, 2015; Economics Department of the University of Potsdam, November 17, 2015; Economics Department of the University of Vienna, June 5, 2014; IAST, Toulouse, October 2013; Economics Department of the University of Marburg, May 2013; INSEAD, October 2012; Economics Department of the University of Tübingen, July 13, 2011; Collective Research Center 884 "The Political Economy of Reforms", University of Mannheim, April 4, 2011; Economics Department of the University of Magdeburg, December 16, 2009; Economics Department of Princeton University, 8 December 2009; Munich Graduate School of Economics, University of Munich, May 4, 2009; Economics Department of the University of Dresden, November 27, 2006; Economics Department of the University of Paderborn, October 31, 2006; Max-Planck Institute for Research on Collective Goods in Bonn, January 25, 2006.

## Other presentations (conferences and workshops)

Finanzwissenschaftlicher Ausschuss, Verein für Socialpolitik, Salzburg, June 13, 2019; Theoretischer Ausschuss, Verein für Socialpolitik, Berlin, May 2, 2019; Warwick/Princeton/Utah Political Economy Conference 2019 at Warwick in Venice, March 22-24, 2019; Behavioral Public Economics Workshop in Vienna, September 10-12, 2018; ESEM, Cologne, August 27-31, 2018; Yearly Meeting of the Vfs 2017, September 3 – 6, Vienna; Groningen University 2017, June 6; Yearly Meeting of the Vfs 2014, September 7 - 10, Hamburg; 2014 Political Economy Workshop, May 12 – 13, Milano; NYU CESS 7<sup>th</sup> Annual Experimental Political Science Conference 2014, March 7 – 8, New York; ESA-ESEM 2013 (Annual Conference of the European Economic Association and the Econometric Society), Gothenburg, August 26 – 30; 2013 ESA World Meetings, July 12 - 14, Zurich; 13<sup>th</sup> Annual Public Economic Theory Conference 2013 (PET13), July 5 - 7, Lisbon; GAMES 2012, July 22 - 26, Istanbul; CEPR-Conference on the Economics of Interaction and Culture, April 27 – 28, 2012, Rome; Yearly Meeting of the Vfs 2010, September 7 - 10, Kiel; Yearly Conference of the European Economic Association (EEA) 2010, August 23 - 26, Glasgow; Econometric Society World Congress (ESWC) 2010, August 17 - 21, Shanghai; Workshop on Political Economy, July 25-27, 2010, Stony Brook, U.S.A.; Yearly Meeting of the Vfs 2009, September 8 - 11, Magdeburg; Yearly Conference of the European Economic Association (EEA) 2008, August 27 - 31, Milano; Yearly Conference of the European Economic Association (EEA) 2007, August 27 - 31, Budapest; Yearly Conference of the Econometric Society (ESEM) 2006, August 24 - 28, Vienna; Econometric Society World Congress (ESWC) 2005, 19 - 24 August, London; Conference on Higher Education, Globalization and Multijurisdictionality, 2005, December, Mons; Public Economic Theory (PET) 2005, June 16 - 18, Marseille.

## Publications in Philosophy

### Monograph

Kants Neutralismus, 374 Seiten, mentis, 2006.

### Contributions in Journals

Das logische Ich: Kant über den Gehalt des Begriffes von sich selbst von Tobias Rosefeldt. *European Journal of Philosophy* Vol. 11, 2, 242-247, 2003.

The Stability Theory of Knowledge and Belief Revision. A Commentary on Rott's Paper Stability, Strength and Sensitivity: Converting Belief into Knowledge. *Erkenntnis* 61, 495-507, 2004.

Realismus oder Antirealismus? – Ein modales Kriterium. Roland Bluhm & Christian Nimtz (Ed.): *Ausgewählte Beiträge zu den Sektionen der GAP.5, 5. Internationaler Kongress der Gesellschaft für Analytische Philosophie*, Bielefeld, 22.–26. September 2003 / *Selected Papers Contributed to the Sections of GAP.5, 5th International Congress of the Society for Analytical Philosophy*, Bielefeld, 22–26 September 2003. (CD-ROM), mentis, 2004.

Probleme der Aspektlehre zu Kants Unterscheidung zwischen Erscheinungen und Dingen an sich. V. Gerhardt, R.P. Horstmann, R. Schumacher (Ed.): *Kant und die Berliner Aufklärung. Akten des IX. Internationalen Kant-Kongresses*. 2nd Vol., 631-637, 2001.

Raum und Substanz bei Leibniz und Kant. Wie weit geht Kants Kritik an der Monadenlehre? H. Poser (Ed.): *Nihil sine ratione*. Akten des VII. Internationalen Leibniz-Kongresses. 2. Vol., 793-799, 2001.

How to Get Rid of the Mind Body Problem. Ontological Relativism and the Pragmatic Notion of Metaphysical Truth. *Proceedings of the Twentieth World Congress of Philosophy*, 1998.

### Selected non-scientific publications

Der Blick des Anderen. *Stimmen der Zeit* 5, 355-358, 2018.

Heil und Unheil des Selbstbilds: Reflexionen zu *Manuel Vicents* Roman «Die Bildersammlerin». *Orientierung* 8, 2006.

Geschichtsdenken im Judentum nach Auschwitz. *Orientierung* 4, 44-48, 1996.

Die Ritter vom heiligen Kontakt. Tagungsbericht. *Deutschland Archiv* 9, 978-980, 1995.

Juden, Polen, Deutsche – vom Dialog zum Gespräch. *Orientierung* 15, 172-174, 1995.

Dialog. Auf der Suche nach einem kulturellen Europa. *Aktuelle Ostinformationen* 3 / 4, 67-72, 1994.

## Foreign languages

English (fluent), French (baccalaureat level)

## Awards and Fellowships

2011 Fellowship from the Social Science Research Center Berlin, funding the research visit at the Minda de Gunzburg Center for European Studies, Harvard University (January – March 2011).

2009 Fellowship from the German Academic Exchange Service (DAAD), funding the research visit at the Department of Economics at Princeton University.

1996-2004 Fellowship of the German Academic National Foundation.

## Training of Early Career Researchers

Dr. Hendrik Hüning 2019-2021, Postdoctoral Researcher, DEMOS, University of Hamburg, since 2022: Data Analyst, Bonprix, Hamburg.

Jan Biermann Since 2018, currently stipend of DFG Research Training Group 2503/1 Collective Decision-Making, Hamburg University, 2020-2023

Dr. Arno Apffelstaedt Former Research Associate, since 2018: Postdoctoral Researcher, University of Cologne.