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AFFILIATION

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FOCUS OF RESEARCH

Industrial Economics and Applied Game Theory

International Competitiveness

Human Capital, Wealth and Growth

PUBLICATIONS

Monographs:

Zur Bedeutung technologischer Führerschaft im Wettbewerb zwischen Unternehmen und zwischen Nationen, Habilitationsschrift an der Universität Hamburg, 1998.

Der Investitionsantrag - Zum Delegationsproblem von Investitionsentscheidungen, Promotion an der Wissenschaftliche Hochschule für Unternehmensführung Koblenz, Schäffer-Poeschel Verlag, 1994, Stuttgart.

Articles (selection):

Hoppe, H. und U. Lehmann-Grube (2008), " Price Competition in Markets with Customer Testing: The Captive Customer Effect", *Economic Theory*, Vol. 35, 497-521.

Hoppe, H. und U. Lehmann-Grube (2005), " Innovation Timing Games: A General Framework with Applications ", *Journal of Economic Theory*, Vol. 121, 30-50.

Hoppe, H. und U. Lehmann-Grube (2001), "Second-Mover Advantages in Dynamic Quality Competition", *Journal of Economics and Management Strategy (JEMS)*, Vol. 10, 419-433.

Lehmann-Grube, U. (1997), "Strategic choice of quality when quality is costly: the persistence of the high-quality advantage", *RAND Journal of Economics*, Vol. 28, 372-384.