

## Iris Kesternich

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### ACADEMIC POSITIONS

- 07/2022 – present** Nucleus Professor (W3), Department of Economics, Universität Hamburg
- 10/2020 – present** Professor, Department of Economics, KU Leuven
- 10/2017 – 09/2020** Associate Professor, Department of Economics, KU Leuven
- 10/2014 – 09/2017** Assistant Professor, Department of Economics, KU Leuven
- 05/2010 – 09/2014** Postdoctoral researcher, Department of Economics, LMU Munich

### ACADEMIC EDUCATION AND DEGREES

- 10/2005 – 05/2010** Ph.D. (Dr. oec. publ., *summa cum laude*, LMU Munich)  
Thesis title: “Theoretical and Microeconometric Perspectives on Insurance and International Economics”
- 04/2001 – 02/2006** Diploma in Economics, LMU Munich, Average grade: 1.18 (1 to 6, best 1)
- 10/1999 – 04/2001** Finance and Business Mathematics, University of Ulm and  
Technical University of Munich, Average grade Bachelor, part I of II: 1.2

### GRANTS/HONORS/SCHOLARSHIPS

- 2022** ERC Consolidator Grant *MORETHANMONEY: Nonwage Attributes, Gender, and the Future of Work* (€1,570,000; sole applicant)
- 2019** Research Foundation Flanders Project *Market Entry of Nursing Homes and the Demand for Home-care* (€230,000; sole applicant)
- 2019** UniCredit & Universities Grant to sponsor a workshop
- 2018** Publication Price of the *Journal of Medical Education*
- 2017** Excellence of Science Grant, Research Foundation Flanders *Individual Welfare Analysis Based on Behavioral Economics* (€2,759,000; co-supervisor)
- 2017** Research Foundation Flanders Project *Work Meaning and Labor Supply* (€250,000; PI)
- 2017** KU Leuven C1 Grant *Work Meaning and Labor Supply* (€250,000; PI)
- 2016** UniCredit & Universities Grant to sponsor a workshop
- 2015** Fritz Thyssen Foundation *Reciprocity and the Interaction of the Caseworker and the Unemployed* (€28,000; PI)

<b>2014</b>	KU Leuven Starting Grant <i>Long-term Effects of Early-life Shocks over the Life Course</i> (€100,000; sole applicant)
<b>2013</b>	Modigliani Research Grant by UniCredit & Universities <i>Doctors and Economists: Distributional Preferences in the Lab and in the Field</i> (€20,000; sole applicant)
<b>2011 – 2015</b>	Research grants, Deutsche Forschungsgemeinschaft via SFB/TR-15 and MELESSA
<b>02/2012 – 05/2012</b>	Research Fellowship, Deutsche Forschungsgemeinschaft
<b>2011</b>	Alumni Prize for the best dissertation of the year
<b>10/2005 – 08/2008</b>	Scholarship, Deutsche Forschungsgemeinschaft via Munich Graduate School of Economics
<b>09/2007 – 02/2008</b>	Scholarship, Deutscher Akademischer Austauschdienst and Studienstiftung des deutschen Volkes (Carlo Schmid Program)
<b>2006</b>	Alumni Prize for Young Economists for the best graduate of the year
<b>2006</b>	Anita Augspurg Prize for the best diploma thesis of the year
<b>08/2002 – 05/2003</b>	ERASMUS scholarship

#### RESEARCH VISITS AND EXCHANGES

<b>10/2023</b>	CES, Munich
<b>05/2023</b>	VU Amsterdam
<b>03/2022 – 05/2022</b>	University of Cologne, briq and IZA, Bonn
<b>09/2015 – 10/2015</b>	Economics Department of Boston University, Harvard Center for Population and Development, and Harvard Health Care Policy, Boston
<b>03/2013</b>	Centre for Health Economics, York
<b>08/2012</b>	University of Mannheim
<b>02/2012 – 05/2012</b>	RAND Labor and Population, Santa Monica
<b>09/2011 – 12/2011</b>	Harvard Kennedy School, and Harvard Center for Population and Development, Boston
<b>02/2011 – 04/2011</b>	RAND Labor and Population, Santa Monica
<b>09/2007 – 03/2008</b>	OECD, Directorate for Employment, Labour and Social Affairs, Paris
<b>08/2002 – 05/2003</b>	ERASMUS, Universidad Carlos III, Madrid
<b>09/1996 – 08/1997</b>	One-year student exchange, Cape Town

## OTHER ACADEMIC ACTIVITIES

- 2023 – present** Member of the CESifo Network
- 2023 – present** Research Training Group, Co-speaker, Universität Hamburg
- 2023 – present** Organizer Health Seminar & Labour Economics Seminar, Universität Hamburg
- 2022** Panel member, Dutch Research Association (NWO)
- May 2022** Organizer ECORES Summer School on Social Behavior and Public Policy, KU Leuven
- 2020 – present** Advisory Council at the Agentur Deutscher Arztnetze
- 2018 – present** Research Associate at the Leibniz Centre for European Economic Research (ZEW)
- 2017 – present** Associate Editor Journal of Economic Behavior and Organization.
- 2016 – 2022** Organizer Public, Health and Labor Seminar, KU Leuven
- 2016 – 2022** Member Recruitment Committee, Department of Economics, KU Leuven
- Sep 2019** Organizer International Health Economics Workshop, Mainz
- Sep 2019** Local Organizer European Workshop on Econometrics and Health Economics, Leuven
- 2018** Initiator Committee for International Cooperation, German Society for Health Economics
- 2018 – present** Member Committee for Health Economics of the German Economic Association
- 2018** Co-Organizer Belgian Stata User Group Meeting
- 2017 – 2018** Member Scientific Committee and Editor Special Issue of the Journal for Labor  
Market Research for the User Conference of the Panel Study Labor Market and Social Security
- 2016 – present** Affiliate of the Centre for Health Research, Management School, Queen's University, Belfast
- May 2016** Organizer Workshop on New Empirical Developments in Health and Labor Markets, Leuven
- 2015 – present** Member Behavioural Experiments in Health Network
- 2015 – 2019** Member Managing Committee of the German Society for Health Economics (dggö)
- 2013 – 2020** Resident visitor at the RAND Corporation
- 2013 – 2014** Postdoctoral mentor in the International Graduate Program Evidence-Based Economics
- 2006 – 2012** Visiting researcher, Deutsche Bundesbank
- 2008 – 2012** Member Managing Committee of the SFB/TR-15

## PUBLISHED AND ACCEPTED PAPERS

“Reservation wages and labour supply” (with Heiner Schumacher, Bettina Siflinger, and Franziska Valder), *Journal of Economic Behavior and Organization*, Vol 194, 583-607, 2022.

“Entry decisions and asymmetric competition between non-profit and for-profit homes in the long-term care market” (with Iris Grant and Jo Van Biesebroeck), *International Economic Review*, Vol. 63(2), 631-670, 2022.

“Money or meaning? Labor supply responses to work meaning of employed and unemployed individuals” (with Heiner Schumacher, Stefan Schwarz, and Bettina Siflinger), *European Economic Review*, Vol. 137(C), 103786, 1-26, 2021.

“International differences in interspousal health correlations” (with James Banks and James Smith), *Health Economics*, Vol. 30(5), 1152-1177, 2021.

“The long-term effect of unbalanced sex ratios caused by WWII on fertility - A life cycle perspective” (with Bettina Siflinger, James Smith, and Carina Steckenleiter), *European Economic Review*, Vol. 130, 103581, 1-22, 2020.

“Market size and competition: a ‘hump-shaped’ result” (with Heiner Schumacher, Jo Van Biesebroeck, and Iris Grant), *International Journal of Industrial Economics*, Vol. 70, 1-11, 2020.

“Early life circumstances predict measures of trust among adults” (with James Smith, Joachim Winter, and Maximiliane Hörnl), *Scandinavian Journal of Economics*, Vol. 122(1), 280-305, 2019.

“Historic sex-ratio imbalances predict female participation in the market for politicians” (with Iris Grant, Carina Steckenleiter and Joachim Winter), *Journal of Economic Behavior and Organization*, Vol. 156, 144-165, 2018.

“One, two, many: insensitivity to group size in games with concentrated benefits and dispersed costs” (with Heiner Schumacher, Michael Kosfeld, and Joachim Winter), earlier versions circulated as “Us and them: distributional preferences in small and large groups”, *Review of Economic Studies*, Vol. 83(3), 1346-1377, 2017.

“Student characteristics, professional preferences, and admission to medical school” (with Heiner Schumacher, Joachim Winter, Martin Fischer, and Matthias Holzer), *GMS Journal for Medical Education*, Vol. 34(1), 2017.

“The role of outcome forecasts in patients’ treatment decisions: Evidence from a survey experiment on knee replacement surgery” (with Francis G. Caro, Alison S. Gottlieb, Susanne Hoffman, and Joachim Winter), *Health Services Research*, Vol. 51(1), 302-313, 2016.

“Professional norms and physician behavior: homo oeconomicus or homo hippocraticus?” (with Heiner Schumacher and Joachim Winter), *Journal of Public Economics*, Vol. 131(C), 1-11, 2015.

“Individual behavior as a pathway between early-life shocks and adult health: evidence from hunger episodes in post-war Germany” (with Bettina Siflinger, James P. Smith, and Joachim K. Winter), *Economic Journal*, Vol 125(588), F372-F393, 2015.

“The effects of World War II on economic and health outcomes across Europe” (with Bettina Siflinger, James Smith, and Joachim Winter), *The Review of Economics and Statistics*, Vol. 96(1), 103-118, 2014.

“On the use of information in oligopolistic insurance markets” (with Heiner Schumacher), *Journal of Risk and Insurance*, Vol. 81(1), 159-175, 2014.

“Contributions of second opinions, outcome forecasts, and testimonials to patient decisions about knee-replacement surgery” (with Francis G. Caro, Alison S. Gottlieb, Susanne Hoffman, and Joachim Winter), *Medical Decision Making*, Vol 34(5), 603-614, 2014.

“Financial constraints and foreign direct investment: Firm-level evidence” (with Claudia Buch, Alexander Lippuner, and Monika Schnitzer), *Review of World Economics*, Vol. 150(2), 393-420, 2014.

“Suit the action to the word, the word to the action: Hypothetical choices and real decisions in Medicare Part D” (with Florian Heiss, Daniel McFadden, and Joachim Winter), *Journal of Health Economics*, Vol. 32(6), 1313-1324, 2013.

“Who is afraid of political risk? Multinational firms and their choice of capital structure” (with Monika Schnitzer), *Journal of International Economics*, Vol. 82(2), 208-218, 2010.

## INVITED CONTRIBUTIONS

“In good and bad times – associations between spousal health and assortative matching on early-life factors in Europe” (with Bettina Siflinger and James P. Smith), in *Routledge Handbook on the Economics of Ageing* edited by Bloom, D., Sousa-Posa, A., Sunde, U, New York, Routledge, 2023.

“Provider behavior in health and long-term care markets – the role of altruism and non-profit motives” (with Marjolein van Damme), *Public Health Forum*, Vol. 30(3), 158-160, 2022.

## WORK IN PROGRESS

“It’s all about the meaning: work meaning, job flexibility, and the gender wage gap” (with Thimo De Schouwer), KU Leuven Working Paper Series, DPS 2204, 2022, revision requested at the *Journal of Labor Economics*.

“Reciprocity and the interaction of the caseworker and the unemployed” (with Gerard van den Berg, Gerrit Müller, and Bettina Siflinger), CESifo Working Paper Series 7947, 2019.

“Relationship stability: evidence from labor and marriage markets” (with Bettina Siflinger and Franziska Valder), revision requested at the *Scandinavian Journal of Economics*.

“Intra-household labor supply - Introducing flexibility” (with Liebrecht De Sadeleer, Frederic Vermeulen, and Alexander Wintzeus).

“Cash or care: insights from the German long-term care market” (with Andre Romahn, Johannes Van Biesebroeck, Marjolein Van Damme).

“Work meaning and fair wages” (with Thimo De Schouwer, Elisabeth Gsottbauer, and Heiner Schumacher).

“In sickness and in health: the role of assortative matching for spousal health dynamics” (with Edoardo Ciscato and Bettina Siflinger).

## NON-REFEREED PUBLICATIONS

“Rapport Denkgroep Maatschappelijke impact van onderzoek” (with Kristin Davidse, Jan Delcour, Iris Kesternich, Rob Lavigne, Rik Lories, Bea Maes, Johan Martens, Jean- Jacques Orban de Xivry, Dirk Smits, Sabine Tejpar, Hilde Van Esch, Peter Van Puyvelde, Ingrid Verbauwhede; Karin Sipido, voorzitter; Gerard Cielen), report on the impact of research on society, prepared for KU Leuven.

“Steigert sinnstiftende Arbeit die Bereitschaft zum Lohnverzicht?” (with Heiner Schumacher, Bettina Siflinger, Stefan Schwarz), *IAB Forum*, 2020.

“Zinvol werk - en goedkope oplossing voor de arbeidsmarkt?” (with Heiner Schumacher, Bettina Siflinger, Stefan Schwarz), *Leuvense Economische Standpunten*, 2020/179, 2020.

“Insensitivity to group size when benefits for a few are traded off against costs for many” (with Heiner Schumacher, Michael Kosfeld, Joachim Winter), *VOX, CEPR Policy Portal*, Jul. 06, 2016.

“Politisches Risiko und die Kapitalstruktur multinationaler Unternehmen” (with Monika Schnitzer), *Ökonomenstimme*, Feb. 23, 2011.

“Finanzierungsbedingungen und Internationalisierung von Unternehmen” (with Claudia Buch, Alexander Lipponer, and Monika Schnitzer), *Ökonomenstimme*, Aug. 16, 2010.

“Determinants, reasons and effects of offshoring on the employment and the economic structure in Germany” (with Claudia Buch, Monika Schnitzer, Christian Arndt, Anselm Mattes, Christian Muggele, and Harald Strotmann), Report commissioned by the Federal Ministry of Economics, 2007.

## INVITED SEMINARS

AMOS Seminar (Goethe University Frankfurt, Germany, 2023); Economics Seminar (Umea, Sweden, 2023); RWI Seminar (Essen, Germany, 2023); Economics Seminar (Utrecht University, 2023); Applied Micro Coffee (University of Bonn, Germany, 2022); HCHE Research Seminar (Hamburg University, Germany, 2022); IZA Research Seminar (IZA, Bonn, Germany, 2022); Research lunch (briq, Bonn, Germany, 2022); WWZ Research Seminar (Basel University, Switzerland, 2021); Microeconomics Seminar (CREST, Paris (online), France, 2021); Fireplace chat (Agentur Deutscher Arztnetze (online), Germany, 2021); Research Seminar, Department of Economics (University of Antwerp (online), Belgium, 2021); i3health Seminar (Brussels (online), Belgium, 2020); IfW Research Seminar (Kiel (online), Germany, 2020); Leibniz University Hannover (Hannover, Germany, 2019); BETA Seminar (Université de Lorraine, Nancy, France, 2019); Next Generation Economics Seminar (University of Hohenheim, Germany, 2019); ECARES Seminar (ULB, Brussels, 2018); Faculty Seminar Series (Johannes Gutenberg University, Mainz, Germany, 2018); CHARMS Seminar Series (Queen's University, Belfast, Ireland, 2017); Workshop in Economics (St. Louis University, Brussels, Belgium, 2017); Research Seminar in Economics (Eberhard Karls University, Tübingen, Germany, 2017); Applied Micro Seminar (DIW, Berlin, Germany, 2016); CSEF Seminar (University of Naples, Italy, 2016); Research Seminar (University of St. Gallen, Switzerland, 2016); Choice Lab Seminar (Norwegian School of Economics, Bergen, Norway, 2016); Health Care Policy Seminar (Harvard University, Boston, USA, 2015); Luncheon Seminar (Harvard Center for Population and Development Studies, Boston, USA, 2015); Micro Seminar (Boston University, Boston, USA, 2015); Seminar Series in Health Economics (Essen, Germany, 2015); Research Seminar in Applied Microeconomics (Cologne, Germany); CES Seminar (KU Leuven, Belgium, 2014); Department Seminar, Department of Economics (Copenhagen, Denmark, 2014); Economics Seminar Series (Aarhus, Denmark, 2013); International Economic Policy Research Seminar (Frankfurt University, Germany, 2013); CBSSM Seminar (University of Michigan, Ann Arbor, USA, 2013); Kelly School of Business (Indiana University, Bloomington, USA, 2013); IAB Colloquium on Labour Market and Occupational Research (Nuremberg, Germany, 2013); Applied Economics and Econometrics Seminar (Mannheim, Germany, 2013); Seminar on Individual and Social Change (Manchester, UK, 2013); Seminar of the Health, Econometrics and Data Group (York, UK, 2013); Max Planck Institute for Social Law and Social Policy (Munich, Germany, 2013); Economics Seminar (IUPUI, Indianapolis, USA, 2013); IU Public Health and SPEA Seminar (Indiana University, Bloomington, USA, 2013); WZB SFB/Tr-15 Seminar (Berlin, Germany); Research Seminar of the Helmholtz Center (Munich, Germany, 2012); Health Care Policy Seminar (Harvard University, Boston, USA, 2012); Luncheon Seminar (Harvard Center for Population and Development Studies, Boston, USA, 2012); Labor and Population Brownbag Seminar (RAND Corporation, Santa Monica, USA, 2012); Micro Seminar (Boston University, Boston, USA, 2011); Health Care Policy Seminar (Harvard University, Boston, USA, 2011); Luncheon Seminar (Harvard Center for Population and Development Studies, Boston, USA, 2011); Economic Seminar (University of Augsburg, Germany, 2011)

## CONFERENCES

SEHO Conference (Copenhagen, Denmark, 2023); Future of Work Conference (Wilfried Laurier University (online), Canada, 2022); Jahrestagung des Vereins für Socialpolitik, Cologne (online), Germany, 2020; National Productivity Boards Teleconference, European Commission, 2020; International Health Economics Workshop (Mainz, Germany, 2019); Meeting of the Committee for Health Economics of the German Economic Association (Münster, Germany, 2018); Annual Conference of the European Economic Association (Cologne, Germany, 2018); DGGÖ Conference (Hamburg, Germany, 2018); Workshop to Design a Validation of the Retrospective Modules of the HRS-family of Studies (University College London, UK, 2018); German Network of Young Microeconometricians (Mannheim, Germany, 2015); Workshop in Multidisciplinary Philanthropic Studies (IUPUI, Indianapolis, USA, 2015); 9th Nordic Conference on Behavioral and Experimental Economics (Aarhus, Denmark, 2014); ESRC Workshop (Stirling, UK, 2014), ASHECON Conference (Los Angeles, USA, 2014); IU/ IUPUI Mini-Conference on Health Economics (Bloomington, USA, 2014); DGGÖ Conference (Munich, Germany, 2014); Workshop on Behavioral and Experimental Health Economics (Oslo, Norway, 2014); Augsburg Workshop on the Economics of Health Behaviors and Prevention (Augsburg, Germany, 2013); Annual Conference of the European Economic Association (Gothenburg, Sweden, 2013); Conference on Empirical Health Economics (Munich, Germany, 2013); SFB/Tr-15 Workshop (Caputh, Germany, 2012); DGGÖ Workshop on Distributional Issues in Health Care Systems (Hamburg, Germany, 2012); Jahrestagung des Vereins für Socialpolitik (Kiel, Germany, 2010); Health Econometrics Workshop (Universita Cattolica, Rome, Italy, 2010); KOF Research Workshop (ETH Zurich, Switzerland, 2010); IRDES Work-

shop on Applied Health Economics and Policy Evaluation (Paris, France, 2010); SFB/Tr-15 Workshop (Ca-  
path, Germany, 2010); Annual Conference of the European Economic Association (Barcelona, Spain, 2009);  
WEAI Pacific Rim Conference (Kyoto, Japan, 2009); 9th Goettinger Workshop: Internationale Wirtschafts-  
beziehungen (Göttingen, Germany, 2009); University of Tuebingen - University of Munich Workshop in  
International Economics (Munich, Germany, 2008); Annual Conference of the European Economic Asso-  
ciation (Budapest, Hungary, 2008); Jahrestagung des Vereins für Socialpolitik (Munich, Germany, 2007);  
Workshop on Regional and Micro-Level Effects of Globalization (Tübingen, Germany, 2007); Ifo - University  
of Tübingen– University of Munich Workshop in International Economics (Munich, Germany, 2006)

## KEYNOTES

CRC TR 224 Workshop for Young Researchers, Universities of Bonn and Mannheim, Germany, 2019; 14th  
Annual Behavioral Operations Conference (Eindhoven, Netherlands, 2019)

## TEACHING

Applied Econometrics, Bachelor-level (2022, 2023)  
Empirical Evaluation of Economic Policy, Policy Master (2016, 2017, 2018, 2019, 2020, 2021)  
Health Economics/ Empirical Health Economics, Master-level (2021, 2022, 2023)  
Research Workshop, Ph.D.-level (2016, 2017, 2018, 2019, 2020, 2021, 2022)  
Seminar on Methods for Economic Research, Bachelor-level (2019, 2020)  
Microeconomic Models, Master-level (2014, 2015 and 2016)  
Microeconometrics, Master-level (2013)  
Empirical Analysis of Consumer Decisions, Bachelor-level (2010)  
Tutorial in Empirical Economics I (2006/2007)  
Tutorial in Empirical Economics II (2007 and 2011)  
Tutorial in Advanced Econometrics (2009/2010 and 2010/2011)

Supervision of the following seminars

- Regulatory and Competition Policy (2013/2014)
- Money Matters - The Impact of Financial Constraints on Firms' Investment  
Behaviour (WS 2010/ 2011)
- Empirical Health Economics (2010)
- Empirical Literature Seminar (2008/ 2009 and 2010)
- Corporate Finance and the Role of Banks in a Globalized World (2006)
- Empirical Industrial Economics (2006)

Supervision of Bachelor-, Master- and Diploma theses in Applied Microeconomics

## PH.D. STUDENTS

**Currently supervising at KU Leuven and Universität Hamburg:** Thimo De Schouwer, Andrew  
Judy, Isadora Mathevet, Marjolein Van Damme, Alexander Wintzeus

**Promotor at KU Leuven of (first job in parentheses):** Iris Grant (Intermut), Emilie Rademakers  
(Utrecht University), Franziska Valder (University of Copenhagen)



## REFEREEING

American Economic Review, Austrian Science Foundation, B.E. Journal of Economic Analysis & Policy, Canadian Journal of Economics, Conferences of the dggö, EEA, EuHEA, Demography, DFG (German Research Foundation), Economic Journal, Empirical Economics, European Economic Review, Health Economics, Health Policy, Journal of Economic Behavior and Organization, Journal of the European Economic Association, Journal of Health Economics, Journal of Population Economics, Journal of Public Economics, Labour Economics, NWO (Dutch Research Council), PLOS One, PNAS, RAND Journal of Economics, Review of Corporate Finance Studies, Review of Economics and Statistics, Review of World Economics, Social Science and Medicine