



Fachbereich VWL / Department of Economics

EconNewsletter

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APRIL 20 – APRIL 24, 2026

NEWSLETTER 2026-6

SEMINAR CALENDAR

Quantitative Economics

[Max Croce, Bocconi University:](#)

The Scope of Scope-3

Tuesday April 21

12:15–13:30

R. 0031 (VMP 5)

Hamburg Lectures in Law and Economics

[Mohamad Farzanegan, Marburg University:](#)

Economic Sanctions and Nationalist Solidarity in Iran

Wednesday April 22

18:15–19:45

R. 223 (ILE)

Alsterterrasse 1

This seminar is held in a hybrid format. If you wish to attend online, please send an E-Mail to lectures-ile@uni-hamburg.de to register.

Labour and Applied Economics

[Janina Steinert, Technische Universität München:](#)

Empowerment Paradox? The Long-run Impact of a Cycling Program for Girls in Zambia

Thursday April 23

14:30–16:00

Esplanade 36, R. 4011/13

Microeconomics

[Hideo Owan, Waseda University:](#)

Personality Traits and Career Success: Understanding Workplace

Thursday April 23

17:15–18:45

R. 0031 (VMP 5)

ABSTRACTS

Quantitative Economics

Max Croce, Bocconi University:

The Scope of Scope-3

Abstract:

We propose a novel network-based methodology in order to measure emissions along complex international supply chains (SC). Using international data for about 50,000 firms, we characterize SC-level emissions across countries and industries. Our methodology enables us to run counterfactual experiments and formulate granular forecasts about high-scope emissions with respect to many different scenarios such as maritime disruption, military conflicts, trade wars, revised carbon taxes.

Labour and Applied Economics

Janina Steinert, Technische Universität München:

Empowerment Paradox? The Long-run Impact of a Cycling Program for Girls in Zambia

Abstract:

This study examines the five-year impacts of a bicycle distribution program for adolescent girls in rural Zambia, implemented across 91 schools as part of a randomized controlled trial. While the program increased girls' self-reported empowerment and reduced experiences of domestic and intimate partner violence, it also led to higher rates of early marriage and teenage pregnancy—outcomes that run counter to the program's objectives. We explore mechanisms behind this paradox, including improved socioeconomic status and increased receipt of bride prices, which may reflect girls' higher perceived value in the marriage market. These findings suggest that girls may have exercised greater agency by making strategic decisions about marriage and childbearing. Our results underscore the complex interplay between empowerment, economic mobility, and local norms, and highlight the importance of accounting for potential unintended consequences when designing gender-focused development interventions.

Microeconomics

Hideo Owan, Waseda University:

Personality Traits and Career Success: Understanding Workplace

Abstract:

How do personality traits affect career outcomes? We study the role of personality in career advancement using detailed personnel records from a business solutions firm. Employees with higher levels of extraversion are significantly more likely to be promoted, while those with higher neuroticism scores face lower promotion probabilities. Gender differences in extraversion partly explain the observed gender gap in promotions. Role and task assignments largely mediate the link between personality and promotion—employees who receive “stretch assignments” are promoted faster. Guided by our theoretical model, we identified three channels through which personality traits influence role and task assignment and find support for two. First, interpersonal skills are a key determinant of assignment, and extraverts possess superior skills from the outset, enabling them to continue excelling after promotion. Second, extraverts have an advantage in building relationships with supervisors, which may lead to better developmental assignments based on trust and favoritism, yet supervisors with more extraverted subordinates do not perform better. Our findings illustrate how personality-driven social dynamics shape internal labor markets and affect leadership pipelines and organizational equity

ACTIVITIES OF DEPARTMENT MEMBERS

New Publications

- **Köke, S., Lange, A. & A. Nicklisch (2026)**, "Cooperative protection against stochastic losses: experimental evidence on behavioral dynamics," *Journal of Evolutionary Economics*: 36, <https://doi.org/10.1007/s00191-026-00957-6>
- **Lange, A. et al. (2026)**, " The private solution trap in collective action problems across 34 nations," *Proceedings of the National Academy of Sciences (PNAS)* 123 (12), <https://doi.org/10.1073/pnas.2504632123>
- **Koch, J. & A. Lange (2026)**, " Making and breaking promises: on the voluntary provision of public goods under cost uncertainty," *Journal of Economic Behavior and Organization* 245, <https://doi.org/10.1016/j.jebo.2026.107471>

The next EconNewsletter will be published on Monday, April 27, 2026.

Editorial deadline: Friday, April 24, 2026.

EconNewsletter

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