Fachbereich VWL / Department of Economics

EconNewsletter

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APRIL 4 – APRIL 8, 2016

NEWSLETTER 2016-5

SEMINAR CALENDAR

Research Seminar “Microeconomics”
Simeon Schudy, LMU München:
I lie? We lie! Why?
- Experimental evidence on dishonesty in groups
Thursday April 7
17:00–19:00
R. 0029 (VMP 5)

Research Seminar “Labour Economics”
- no seminar -

HCHE Research Seminar
- no seminar -

Forschungsseminar “Quantitative Wirtschaftsforschung“
- no seminar -

PhD Seminar
- no seminar -
ABSTRACTS

Research Seminar “Microeconomics”
Simeon Schudy, LMU München:
I lie? We lie! Why? - Experimental evidence on dishonesty in groups

Abstract:
Unethical behavior such as dishonesty, cheating, and corruption frequently occur in environments in which decisions are made by groups. Recent experimental evidence suggests that groups tend to lie more than individuals. This paper asks how the individual decision to be (dis)honest translates into the group context. Do groups lie more because they “need to” cooperate due to payoff commonalities? Do dishonest groups consist of more (dis)honest individuals? Or does communication in groups suffice to change beliefs in others’ honesty and thereby causes (dis)honest behavior? Our experimental setup excludes several likely reasons for increased lying in groups (such as better understanding of lying possibilities, eased disguise of lying in groups or other-regarding concerns) and tests specifically whether payoff commonalities among group members or communication itself increases dishonesty. We find that, compared to individual lying, the inclination to behave dishonestly is strongly increased in an anonymous group interaction (chat), even when payoff commonalities are absent. Communication also leads to more coordinated behavior and to pessimistic beliefs about others’ honesty.

ACTIVITIES OF DEPARTMENT MEMBERS

New Publications


Miscellaneous

- Wolfgang Maennig trug am 23.3. in der Ural Federal University, Institute of Social and Political Sciences vor zum Thema: Mega-sport events and referenda: insights and consequences from empirical economics
The next EconNewsletter will be published on Monday, April 11, 2016.

Editorial deadline: Friday, April 8, 2016.

EconNewsletter
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